Form 100-326
01-12-22

Greater Cleveland Regional Transit Authority
STAFF SUMMARY AND COMMENTS

TITLE/DESCRIPTION:	Resolution No.: 2026-71
CONTRACT: TASER 7 EQUIPMENT FOR A PERIOD OF FIVE (5) YEARS	Date: November 12, 2026
VENDOR: AXON ENTERPRISE, INC.	Initiator: Transit Police Department
AMOUNT: $649,969.04	

ACTION REQUEST:

☒ Approval ☐ Review/Comment ☐ Information Only ☐ Other _____

1.0 PURPOSE/SCOPE: This action will allow the Greater Cleveland Regional Transit Authority ("Authority") to enter into a sole source contract to provide the Transit Police Department with TASER 7 equipment and related software, services, training materials, and warranty coverage for a period of five (5) years.

2.0 DESCRIPTION/JUSTIFICATION: The Authority provides TASER conducted energy weapons, commonly referred to as "Tasers[,]" to its Transit Police Department employees. This action will enable the Authority to replace TASER 7 equipment for the period February 1, 2027 through January 31, 2032, including cartridges, software, certification services, training materials, support, and warranty coverage.

3.0 PROCUREMENT BACKGROUND: This contract is exempt from competition pursuant to R.C. 306.43(H)(2) which provides that competitive procedures are not required when, after reasonable inquiry, only one source of supply is reasonably available. Axon Enterprise, Inc. is the manufacturer and sole authorized supplier of the proprietary TASER 7 equipment and related products and services required for this program.

A cost analysis has been performed, and the Procurement Department has determined the negotiated offer from Axon Enterprise, Inc. in an amount not to exceed $649,969.04 to be fair and reasonable to the Authority. The negotiated price is 11.5% below the independent cost estimate for this purchase.

4.0 DBE BACKGROUND: As a result of the USDOT Interim Final Rule published in the Federal Register and made effective October 3, 2025, DBE goal setting has been suspended on the Authority's projects until further notice.

5.0 POLICY IMPACT: Does not apply.

6.0 ECONOMIC IMPACT: This contract will be funded through the RTA Capital Fund, Transit Police Department budget, including but not limited to RTA Capital 2025 local fund in an amount not to exceed $70,000 and RTA Capital 2026 local fund in an amount not to exceed $579,969.04, for a total amount not to exceed $649,969.04 for a period of five (5) years.

7.0 ALTERNATIVES: Reject this offer. Rejection of this offer would delay replacement of the Transit Police Department's existing TASER equipment and require the Authority to determine another approach for meeting its equipment, training, and support needs.

8.0 RECOMMENDATION: This procurement was discussed by the Board of Trustees at the November 3, 2026 Organizational, Services & Performance Monitoring Committee meeting. It is recommended that the offer of Axon Enterprise, Inc., as negotiated, be accepted and the resolution adopted authorizing the General Manager, Chief Executive Officer to enter into a contract.

9.0 ATTACHMENTS: None

Recommended and certified as appropriate to the availability of funds, legal form, and conformance with the Procurement requirements.

General Manager, Chief Executive Officer

RESOLUTION NO. 2026-71

AUTHORIZING CONTRACT NO. 2026-123 WITH AXON ENTERPRISE, INC. FOR TASER 7 EQUIPMENT FOR A PERIOD OF FIVE (5) YEARS IN AN AMOUNT NOT TO EXCEED $649,969.04 (RTA CAPITAL FUND, TRANSIT POLICE DEPARTMENT BUDGET)

WHEREAS, the Greater Cleveland Regional Transit Authority ("Authority") currently utilizes TAZER 7 equipment to provide its Transit Police Department with conducted energy weapon equipment and related software, services, training materials, and warranty coverage; and

WHEREAS, R.C. 306.43(H)(2) provides that competitive procedures are not required when the purchase consists of goods or services, or any combination thereof, and after reasonable inquiry the Board or its designated officer or employee finds that only one source of supply is reasonably available; and

WHEREAS, Axon Enterprise, Inc., located at 17800 North 85th Street, Scottsdale, Arizona 85255, is the manufacturer and sole authorized supplier of the proprietary TASER equipment; and

WHEREAS, Axon Enterprise, Inc. has offered to provide TASER 7 equipment for a negotiated amount not to exceed $649,969.04 for a period of five (5) years; and

WHEREAS, the General Manager, Chief Executive Officer deems the negotiated offer from Axon Enterprise, Inc. to be in the best interest of the Authority, price and all other factors considered, and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the negotiated offer from Axon Enterprise, Inc. to provide TASER 7 equipment for a period of five (5) years is hereby accepted.

Section 2. That the General Manager, Chief Executive Officer of the Authority be and she is hereby authorized to enter into a contract with Axon Enterprise, Inc. to provide TASER 7 equipment for a period of five (5) years commencing February 1, 2027 and ending January 31, 2032.

Section 3. That said contract shall be payable through the RTA Capital Fund, Transit Police Department budget, including but not limited to RTA Capital 2025 local fund in an amount not to exceed $70,000 and RTA Capital 2026 local fund in an amount not to exceed $579,969,04, for a total amount not to exceed $649,969.04 for a period of five (5) years.

Section 4. That said contract shall be binding upon and an obligation of the Authority, contingent upon future funding, compliance by the contractor with the specifications and addenda, if any; bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.

Section 5. That this resolution shall become effective immediately upon its adoption.

Adopted: November 17, 2026

President

Attest:

Interim Secretary-Treasurer